

AD-A161 817 ARTIFICIAL INTELLIGENCE AND ITS USE IN COST TYPE  
ANALYSES WITH AN EXAMPLE IN COST PERFORMANCE  
MEASUREMENT(U) DEFENSE SYSTEMS MANAGEMENT COLL FORT  
UNCLASSIFIED BELVOIR VA 8 BERKOWITZ 1985 F/G 14/1

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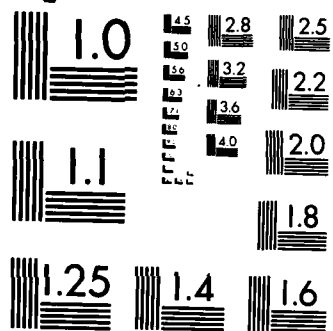
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AD-A161 817

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Artificial Intelligence And Its Use In  
Cost Type Analyses  
With An Example In  
Cost Performance Measurement  
by  
Major Barry Berkowitz, USAF  
Professor of Systems Acquisition Management  
Defense Systems Management College

Presented at the  
19th Annual Department of Defense  
Cost Analysis Symposium  
Xerox Training Center  
Leesburg, Virginia  
September 17 - 20 1985

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## INTRODUCTION

Computer use by analysts is extensive to say the least, however, full use/utilization is far from the norm. With the application of USER FRIENDLY analysis packages (application software), it is assumed that the analyst can be more effective and begin to utilize the potential of the hardware available to most operations. User friendly, unfortunately, has many different meanings to many different people. Even if a piece of software is considered user friendly, by the user, it still may not allow for the most cost effective use of the analyst's time, or for that matter of his expertise. Let me offer a definition of "user friendly", to establish a reference point which we can talk to within this paper:

User Friendly Software: Software which requires the minimum of user knowlege to operate, that yields a useful product, and reduces the users expenditure of resources to accomplish a given task.

The above definition only relates to the usefullness of a software package and doesn't discuss the ultimate effectiveness of the tool. Obviously, improving the man/machine/software interface, by making the system more user friendly (reference the above definition), will improve the effectiveness of the user.

Lets, however, first address the usefullness aspect and later talk about how we can improve, even more, the overall effectiveness of the total system (man/machine/software).

Each one of us has our own real (and perceived) effectiveness level. This effectiveness level (capability plane) is determined by our innate ability and aquired technical skills. Additionally, we boost our capability level through the addition of special tools, such as, the hand held calculator, personal computer and associated software (programs). With the addition of each newly aquired tool, we reach a higher effectiveness plane. Many more people became fuctionaly literate with much less innate ability and skill with the advent of the scientific hand held calculator. For example, prior to the hand held calculator, many cost analysts relied on the use of graph paper for estimate solutions, since the mathematical approach was considered to tedious or difficult. The calculator alone can not take all the credit, however, since we, have become more technically competent over the years, since learning curve theory was first postulated in the aviation industry. The fact still remains, however, that the tools, recently made available have greatly advanced the analyst's ability.

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## ARTIFICIAL INTELLIGENCE-THE EMERGING TECHNOLOGY

### NATURAL LANGUAGE PROCESSORS

With the advent of ARTIFICIAL INTELLEGE (AI), we are entering into a new era of man/machine/software combined effectiveness. AI offers us, not only, user friendly application packages and interfaces, but a major boost in our effectiveness planes. The user friendliness is one aspect of AI, but there are other elements that make this technology a major extension of the human mind. This paper will explore just two applications and their use in the analysis world.

The first aspect ~~we will~~ examined is: user friendliness. To really understand why I made the statement that we are now on the verge of a significant new effectiveness plane, we must explain what AI is about. The name implies; simulation of human intelligence. The computer is simulating human intelligence. Since the computer is not a human, its intelligence is artifical. The major difference between a standard computer and one using AI is that AI maps/simulate human cognitive structure. In other words, the computer appears to be thinking like a human. Standand computers (operating with some piece of application software) only do what we tell them to do. They do not think. With AI, the computer appears to actually think, even though it really isn't. AI software operates on human supplied decision

4 The other aspect discussed  
in the expert section  
is 'Natural language processors',  
(PPPS/Contractor Approval System).

rules, it can manipulate these rules, through the cognitive map. Natural common sense is not available, however, reasoning sense through the decision rule manipulation is present.

With this human cognitive mapping, one thing that falls out is the ability to create software which understands human language. These human language understanding machines/software packages are known as NATURAL LANGUAGE PROCESSORS. This means that an analyst (anyone for that matter) can communicate with a computer using their own language. The implications of the natural language processor should be obvious. An analyst does not have to have extensive training prior to becoming functionally literate, or for that matter totally effective with a software package.

The ability exists to take current analysis packages and wrap a natural language processor around them, making the man/machine/software interface USER FRIENDLY. One such natural language processor which is commercially available is INTELLECT, by Artificial Intelligence Incorporated, Waltham, Mass.

To illustrate what a natural language processor interface might do, let's assume you needed all the elements in your contractor cost performance report data base (CPR) that had a cumulative cost variance greater than 10% at level three. A typical command would be:

I need to know all the level three items that have a cumulative cost variance greater than 10%.

With a natural language processor, the above command would provide the required results from the data base. The effectiveness improvement should be apparent. Especially, when you realize that the system is converting the plain English request into the data base command structure, without the user having to know the data base command language structure. A sample session using INTELLECT with a Cost Performance Report (CPR) database is contained in appendix A.

The Office of the Secretary of Defense, in Program Analysis and Evaluation (OD/PA&E), is finalizing the development of a natural language processor based data base system for Contractor Cost Data Reporting System (CCDR) information. This system will enable analysts to access the CCDR data base using plain English. Additionally, they will be able to accomplish mathematical manipulations and sorts of the data elements as well as statistical analysis of the resultant data set, all using plain English commands.

Both of above mentioned systems enable the analyst, with the least amount of training, to become extremely powerful users of both analytical tools and data base systems.



## EXPERT SYSTEMS

The other aspect of AI that we will discuss is that of the EXPERT SYSTEM. An expert system is one that simulates (maps) the analyst's cognitive structure in the accomplishment of some analysis. As described in the background section of this paper, this mapping is a set of decision rules by which the expert accomplishes their analysis.

To date, very successful attempts at developing expert systems have been accomplished. One the earliest was in the area of geological exploration for oil. A geological organization, specializing in oil exploration, gathered a group of experts together and mapped their thought processes in the exploration/testing for oil. The result was the ability to send a small field team with an AI computer loaded with the expert system on oil explorations. This small field team, with minimal expert support was able to operate with the same effect as having a team of experts. The cost effectiveness benefits of this type of expert system should be apparent.

In the area of medicine, there has been a major inroad in the area of expert systems. One example is an aided diagnosis expert system that has been in place for some time. Even though the system can not make totally reliable diagnoses in all case, but then again either can human doctors, it does aid doctors in their

diagnosis. With the sensitivity of human life implications, the expert systems approach has met with extreme caution, if not with very strong opposition. Medicine is far from an exact science, and attempts at mapping the human doctor's diagnoses thought process for all possible diseases is probably the major stumbling block in achieving the perfect expert system. That assumes, of course that perfection is achievable. In any event the experiments have had tremendous impact in the area, and additional systems are being developed in this area.

A more recent application, in the area of contractor cost performance evaluation, was developed by the Defense Systems Management College, at Ft. Belvoir, Virginia, under contract with Doty Associates of Rockville, Maryland. This system, currently known as the Contractor Appraisal System (CAPPS), operates on micro computers under the MS-DOS operating system. The purpose of the system is to enable program manager level personnel to very quickly appraise contractor performance based on Contractor Performance Report (CPR) data.

CAPPS' power comes not only from the expert system application, but also from the fact that it operates on small micro computers. In the past, the expert systems operated only on large main frames or on special AI computers. The special AI computers, even though they have been coming down in cost, are very expensive. The ability to access CAPPS on an IBM PC or compatible, along with the Air Force standard micro, the Z-100,

enables a very large population access to its power.

Even though CAPPs doesn't utilize a natural language processor, its architecture is such that only two keys enable full use of the system (the return key and the space bar). Appendix B contains a sample of CAPPs output, both verbal and graphical.

CAPPs has been demonstrated at the College to groups of program managers and analysts, as well as used in the Program Managers Workshop and the Contractor Performance Management Course since May of this year (1985). The system has been received with tremendous enthusiasm. The capability enhancement to the program manager and analyst alike has been recognized by these observers just from this small introduction. The demand for copies of the software has been overwhelming, and its use has begun in the field.

One aspect of AI, however, which has not been explored yet, has to do with the educational capabilities of the system. At DSMC, the system has been used to deepen the and broaden the students understanding of CPR use and analysis. There is no reason why the same effect can not be achieved at the comptroller level and or at the program office with their own training programs.

The current release of CAPPs is a single expert system. In other words, there is only one expert's cognitive CPR analysis

process mapped within the system. DSMC plans to further develop this system by gathering a group of experts to refine/expand the expert base.

From the tests to date, and actual applications, it has been proven that AI really doesn't replace the expert, but truly enhances them. We may, at some future time, develop truly replacement capability, however, current technology requires human intervention at some point.

#### **THE BOTTOM LINE-SUMMARY**

The bottom line, is that through the use of AI, we offer the analytical world the capability of jumping more than one capability plane. natural language processors and expert systems provide us with the tools to truly make dramatic leaps in the accomplishment of accurate, timely, logical, defensible analyses. Artificial intelligence is offering us the same benefits that are associated with a major technology breakthrough. Even the expert can now take advantage of other experts by simply turning on their personal micro computer. Cost estimating, independent analyses, cost tracking and control techniques are definite candidates for this technology. Many errors associated with human data manipulation and analysis should be able to be reduced significantly with each new step into the AI world. The manager can become even more powerful by utilizing his/her own set of electronic experts at any time, identifying problem

areas/questions in almost real time.

The future is starting now. We need to consider this technology in every new tool development as well as in the upgrading of current systems. The implications are too great to let our option lapse without taking a good look at what we can achieve. AI technology is well within our grasps and extremely affordable.

APPENDIX A  
INTELLECT EXAMPLE WITH CPR DATA



INTELLIGENCE INTELLIGENCE CORPORATION: INTELLECT 3026 SEPTEMBER 17, 1985 6:04PM  
LIST EVERYTHING FOR PROJECT COSTS FOR AUGUST  
PROJECT THE MONTHLY CORRELATIVE BUDGETED COST OF WORK SCHEDULED, CORRELATIVE  
BUDGETED COST OF WORK PERFORMED, CORRELATIVE ACTUAL COST OF WORK PERFORMED,  
BUDGETED ACTUAL COST OF WORK PERFORMED, CORRELATIVE MANAGEMENT RESERVE, CORRELATIVE  
BUDGETED ACTUAL COST OF WORK PERFORMED, CORRELATIVE BUDGETED COST OF WORK PERFORMED,  
CORRELATIVE ACTUAL COST OF WORK PERFORMED AND MANAGEMENT RESERVE APPLIED OF ALL  
PROJECT COSTS WITH PROJECT = 740000.

13:help 14:save Request 15:New Request 16:Lex Editor

End of page READ

# Process

INTELLIGENCE INTELLIGENCE CORPORATION: INTELLECT 3026 SEPTEMBER 17, 1985 6:04PM

PROJECT: 740000

CORRELATIVE BUDGETED COST OF WORK SCHEDULED: \$12,201

CORRELATIVE BUDGETED COST OF WORK PERFORMED: \$11,976

CORRELATIVE ACTUAL COST OF WORK PERFORMED: \$11,989

CORRELATIVE MANAGEMENT RESERVE: \$12,200

CORRELATIVE ACTUAL COST OF WORK: \$12,200

CORRELATIVE MANAGEMENT RESERVE: \$11,989

CORRELATIVE BUDGETED COST OF WORK SCHEDULED: \$12,201

CORRELATIVE BUDGETED COST OF WORK PERFORMED: \$11,976

CORRELATIVE ACTUAL COST OF WORK PERFORMED: \$11,989

CORRELATIVE MANAGEMENT RESERVE: \$12,200

PROJECT: 740000

13:help 14:save Request 15:New Request 16:Lex Editor

End of page READ

# Process



NATIONAL INTELLIGENCE CORPORATION: INTELLECT 302A    SEPTEMBER 17, 1985 2:06PM  
 SHOW RANKED COMPARISON OF COST VARIANCE BY MONTH  
 RANKED COMPARISON OF THE TOTAL COST VARIANCE IN EACH MONTH OF THE  
 PROJECT COSTS.

MONTH	COST VARIANCE	PERCENT
JUN84	\$6,078-	22.55
MAY84	\$5,352-	19.85
APR84	\$4,955-	18.38
MAR84	\$4,217-	15.64
FEB84	\$3,466-	12.86
JAN84	\$1,715-	6.38
DEC83	\$773-	3.61
NOV83	\$189-	0.70
OCT83	\$71-	0.26
SEP83	\$7-	0.03-

14:Save Request 15:New Request 16:Lex Editor

End of page READ

# Proceed

NATIONAL INTELLIGENCE CORPORATION: INTELLECT 302A    SEPTEMBER 17, 1985 6:06PM

MONTH	COST VARIANCE	PERCENT
SEP83	\$45-	0.17-
OCT83	\$6,957-	100.00

16:Lex Editor

14:Save Request 15:New Request 16:Lex Editor

INTELLECT 302A

# Proceed

WATERGATE PROJECT SERVICE CORPORATION: INTELLECT 3020 SEPTEMBER 17, 1975 6:10 PM  
PROJECT MONTH HAS THE HIGHEST COST VARIANCE  
FROM THE HIGHEST MONTH AND COST VARIANCE OF ALL PROJECT COSTS.

MONTH	COST VARIANCE
1975	\$45

14:00 request:

1:Help 14:Old Request 15:New Request 16:New Editor

# Proceed

INTELLECT READ

AND THE U.S. INTELLIGENCE CORPORATION: INTELLECT 302A - SEPTEMBER 17, 1985 6:32PM  
 USE THE U.S. THE COST PERFORMANCE INDEX  
 YOUR REQUEST IS ANSWERED TO BE. DO YOU WANT TO PRINT:

1) MONTH AND CUMULATIVE COST PERFORMANCE INDEX

2) MONTH AND CUMULATIVE COST PERFORMANCE INDEX

Please enter the number of the interpretation you intended:

Continue 1985-10 Request Follow Request Follow Editor

#1 Proceed

INTELLECT READ

AND THE U.S. INTELLIGENCE CORPORATION: INTELLECT 302A - SEPTEMBER 17, 1985 6:32PM  
 USE THE U.S. THE COST PERFORMANCE INDEX.  
 PRINT THE MONTH AND CUMULATIVE COST PERFORMANCE INDEX OF ALL PROJECT COSTS.

MONTH	CUM CPI
00000	1.001
00000	1.002
00000	0.998
00000	0.995
00000	0.984
00000	0.977
00000	0.962
00000	0.961
00000	0.961
00000	0.952
00000	0.952

Printed on 9/17/85

Continue 1985-10 Request Follow Request Follow Editor

#1 Proceed

INTELLECT READ

Next request: 101 OR SEE THE LAST 'INDEPENDENT' REPORT

1990-1991	1991-1992	1992-1993	1993-1994	1994-1995	1995-1996	1996-1997	1997-1998	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028	2028-2029	2029-2030	2030-2031	2031-2032	2032-2033	2033-2034	2034-2035	2035-2036	2036-2037	2037-2038	2038-2039	2039-2040	2040-2041	2041-2042	2042-2043	2043-2044	2044-2045	2045-2046	2046-2047	2047-2048	2048-2049	2049-2050	2050-2051	2051-2052	2052-2053	2053-2054	2054-2055	2055-2056	2056-2057	2057-2058	2058-2059	2059-2060	2060-2061	2061-2062	2062-2063	2063-2064	2064-2065	2065-2066	2066-2067	2067-2068	2068-2069	2069-2070	2070-2071	2071-2072	2072-2073	2073-2074	2074-2075	2075-2076	2076-2077	2077-2078	2078-2079	2079-2080	2080-2081	2081-2082	2082-2083	2083-2084	2084-2085	2085-2086	2086-2087	2087-2088	2088-2089	2089-2090	2090-2091	2091-2092	2092-2093	2093-2094	2094-2095	2095-2096	2096-2097	2097-2098	2098-2099	2099-2100	2100-2101	2101-2102	2102-2103	2103-2104	2104-2105	2105-2106	2106-2107	2107-2108	2108-2109	2109-2110	2110-2111	2111-2112	2112-2113	2113-2114	2114-2115	2115-2116	2116-2117	2117-2118	2118-2119	2119-2120	2120-2121	2121-2122	2122-2123	2123-2124	2124-2125	2125-2126	2126-2127	2127-2128	2128-2129	2129-2130	2130-2131	2131-2132	2132-2133	2133-2134	2134-2135	2135-2136	2136-2137	2137-2138	2138-2139	2139-2140	2140-2141	2141-2142	2142-2143	2143-2144	2144-2145	2145-2146	2146-2147	2147-2148	2148-2149	2149-2150	2150-2151	2151-2152	2152-2153	2153-2154	2154-2155	2155-2156	2156-2157	2157-2158	2158-2159	2159-2160	2160-2161	2161-2162	2162-2163	2163-2164	2164-2165	2165-2166	2166-2167	2167-2168	2168-2169	2169-2170	2170-2171	2171-2172	2172-2173	2173-2174	2174-2175	2175-2176	2176-2177	2177-2178	2178-2179	2179-2180	2180-2181	2181-2182	2182-2183	2183-2184	2184-2185	2185-2186	2186-2187	2187-2188	2188-2189	2189-2190	2190-2191	2191-2192	2192-2193	2193-2194	2194-2195	2195-2196	2196-2197	2197-2198	2198-2199	2199-2200	2200-2201	2201-2202	2202-2203	2203-2204	2204-2205	2205-2206	2206-2207	2207-2208	2208-2209	2209-2210	2210-2211	2211-2212	2212-2213	2213-2214	2214-2215	2215-2216	2216-2217	2217-2218	2218-2219	2219-2220	2220-2221	2221-2222	2222-2223	2223-2224	2224-2225	2225-2226	2226-2227	2227-2228	2228-2229	2229-2230	2230-2231	2231-2232	2232-2233	2233-2234	2234-2235	2235-2236	2236-2237	2237-2238	2238-2239	2239-2240	2240-2241	2241-2242	2242-2243	2243-2244	2244-2245	2245-2246	2246-2247	2247-2248	2248-2249	2249-2250	2250-2251	2251-2252	2252-2253	2253-2254	2254-2255	2255-2256	2256-2257	2257-2258	2258-2259	2259-2260	2260-2261	2261-2262	22
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11. *Chrysomelidae* (10 spp.)

DISTANCE TO ROAD

NOT TO BE USED FOR NON-CONFIDENTIAL INFORMATION FROM SEPTEMBER 11, 1995 to 5/9/96

Received 14 July 2001; revised 17 November 2001; accepted 18 May 2002

TABLE 1. Continued

**COLUMBIA UNIVERSITY LIBRARY**

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1. *Journal of the American Medical Association*, 1997; 278: 1039-1044.

1. *Journal of the American Medical Association*, 1997; 277: 1033-1036.

APPENDIX B

CAPPS EXAMPLE OUTPUT (EXPERT SYSTEM)

W E L C O M E

T O

C A P P S

The CONTRACT APPRAISAL SYSTEM

This system provides management-level interpretations of contract performance information reported to you via Cost Performance or Cost/Schedule Status Reports. The system analyzes trends in the data and identifies potential problem areas where further discussions with your analysts or contractor are recommended. The system was not intended to replace your analysts, but rather to aid your communication with them and your contractor.

For assistance or additional information, contact:

Defense Systems Management College  
Program Manager's Support System Directorate  
Fort Belvoir, Virginia 22060-5426  
AV 354-4795/5783 or Commercial (703)664-4795/5783

Press the RETURN key to continue

# Status of Element 1. - LRP

## \*\* COST \*\*

Monthly actuals are running at \$17812K.  
This effort has an unfavorable cost  
variance of 4 percent. For what it's worth,  
overall performance is holding relatively  
steady.

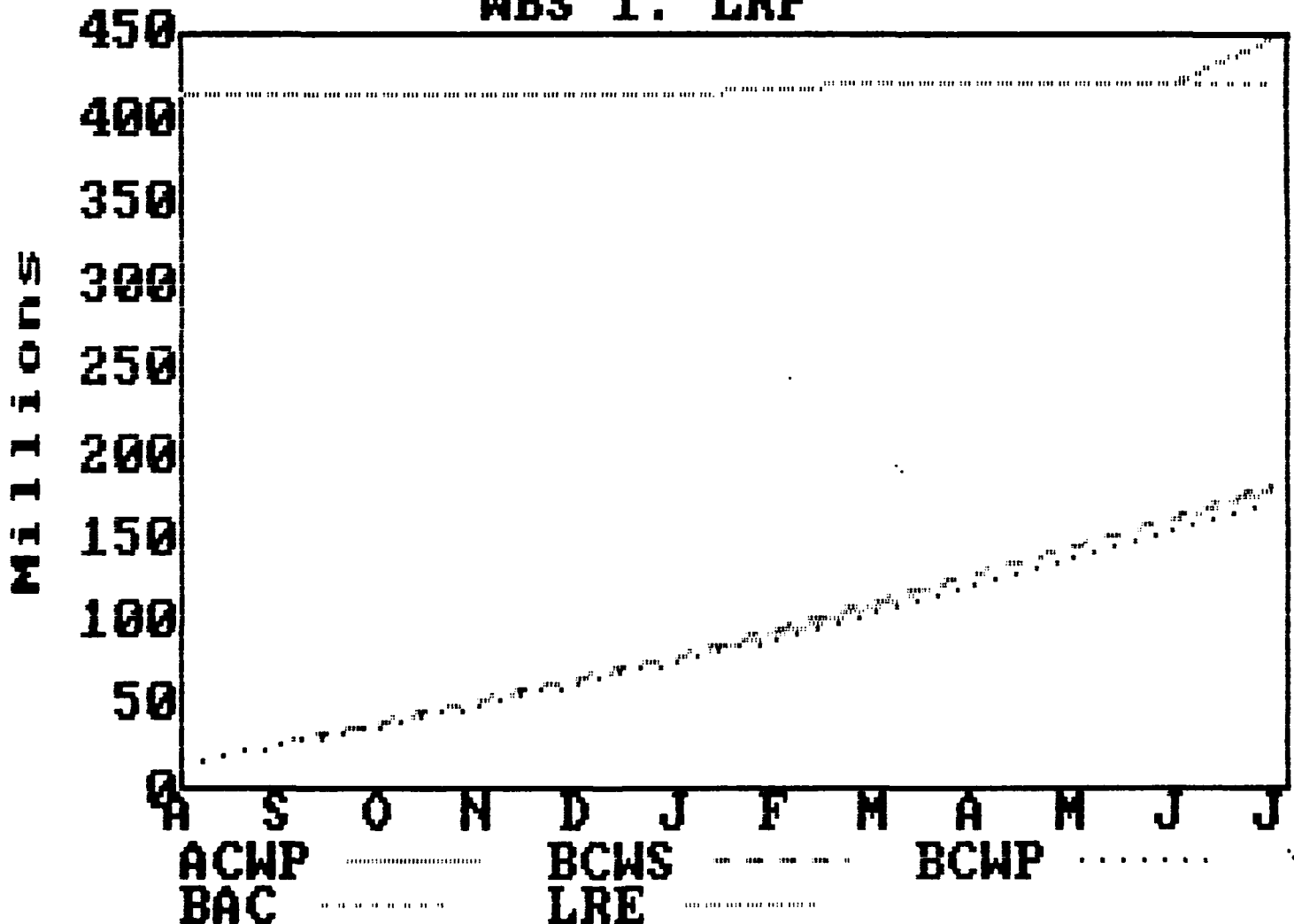
## \*\* SCHEDULE \*\*

The contractor says this  
effort is about 40 percent  
complete. Work in process is  
behind schedule.

## \*\* PROJECTED \*\*

[Key\_Elements] Cum\_Performance All\_Elements Overview Explain Quit

## Cumulative Performance WBS 1. LRP



## CUMULATIVE PERFORMANCE GRAPH

=====

This graph displays the overall status of the element and is probably the single most useful portrayal of performance data available.

The dash-dot line (yellow) represents the baseline PLAN from which status is measured. If everything were right on cost and right on schedule, this is how things would look.

The dash line (blue) represents the status of work performed. When it is below the dash-dot line, LESS work has been performed than expected.

The solid red line represents the expenditures.

Normally, you would expect all three lines to be relatively equal, so if you are having a hard time distinguishing them, BE GRATEFUL, things are probably okay. When you start to see the solid line go up sharply, take note, cost growth may be in the future.

[RETURN]  
definitions

PREVIOUS\_SCREEN

HELP



# MAIN HELP MENU

=====

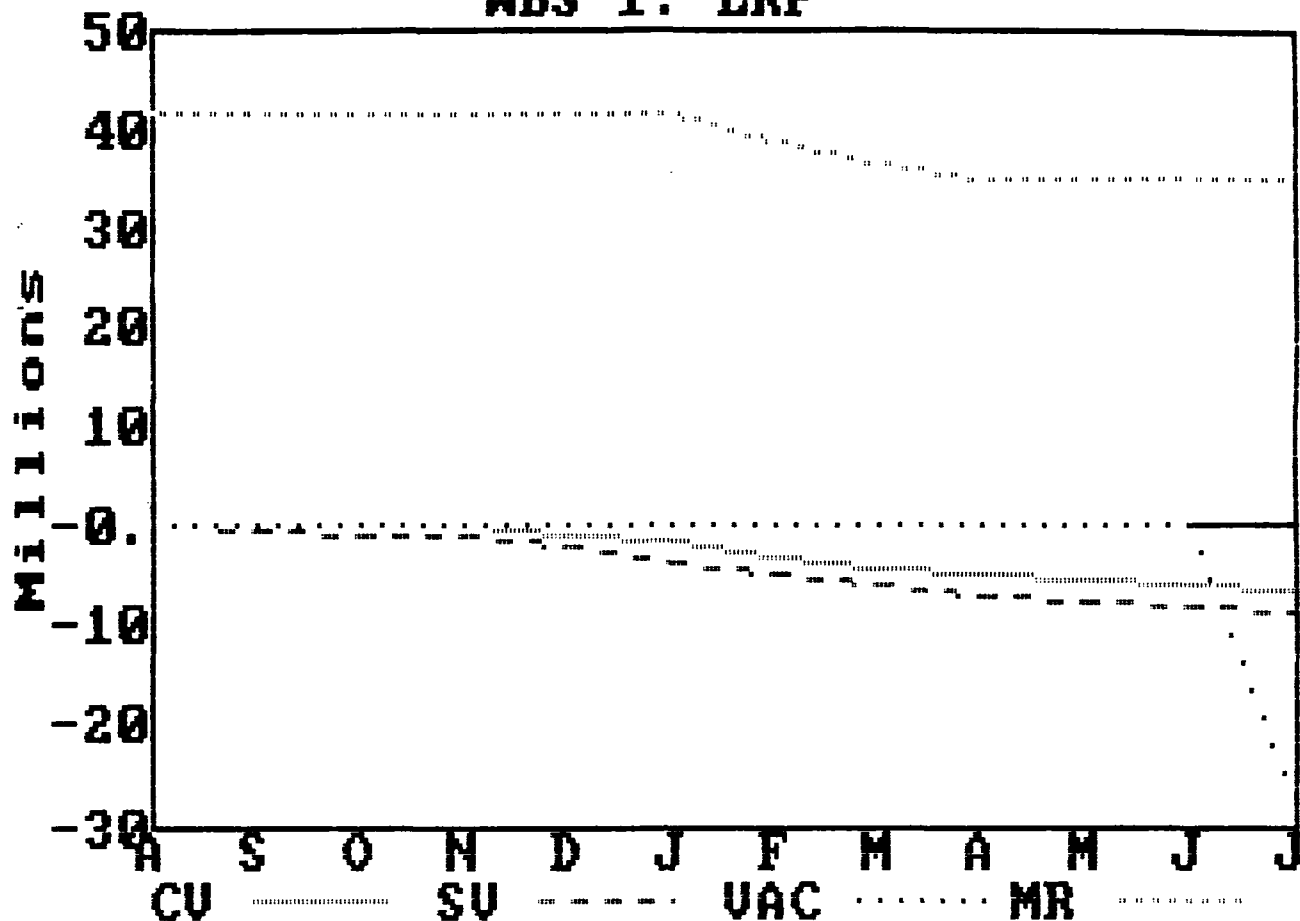
Welcome to the Help system.

The following topics are available in this HELP system. You select a topic by hitting the space bar until the topic you want is highlighted in the menu selection at the bottom of the screen and then pressing the return (or enter) key.

STRUCTURE	Discusses the basic structure of CAPPs	HARDCOPY	Explains how to get a hardcopy output
FLOW	Explains how CAPPs operates	GRAPHICS	Discusses CAPPs Graphics
KEYPAD	Discusses how CAPPs uses the keypad	DEFINITIONS	Explains some basic data elements used in CAPPs
FILES	Lists the required CAPPs files	?	Explains help

[RETURN]	PREVIOUS_SCREEN				HELP			
Structure	Flow	Keypad	Files		Hardcopy	Graphics	definitions	?

# Variance Trends WBS 1. LRP



Indices  
Key Elements

Status  
Overview

Explain  
Quit

## VARIANCE TRENDS =====

This plot highlights performance trends -- if there are any. The cost variance is shown with a solid red line, the schedule variance is shown with a dashed blue line, and the variance at completion is shown with a dot yellow line.

Performance which is above the zero line is favorable (either ahead of schedule or under cost). When performance is below the line, the opposite is true.

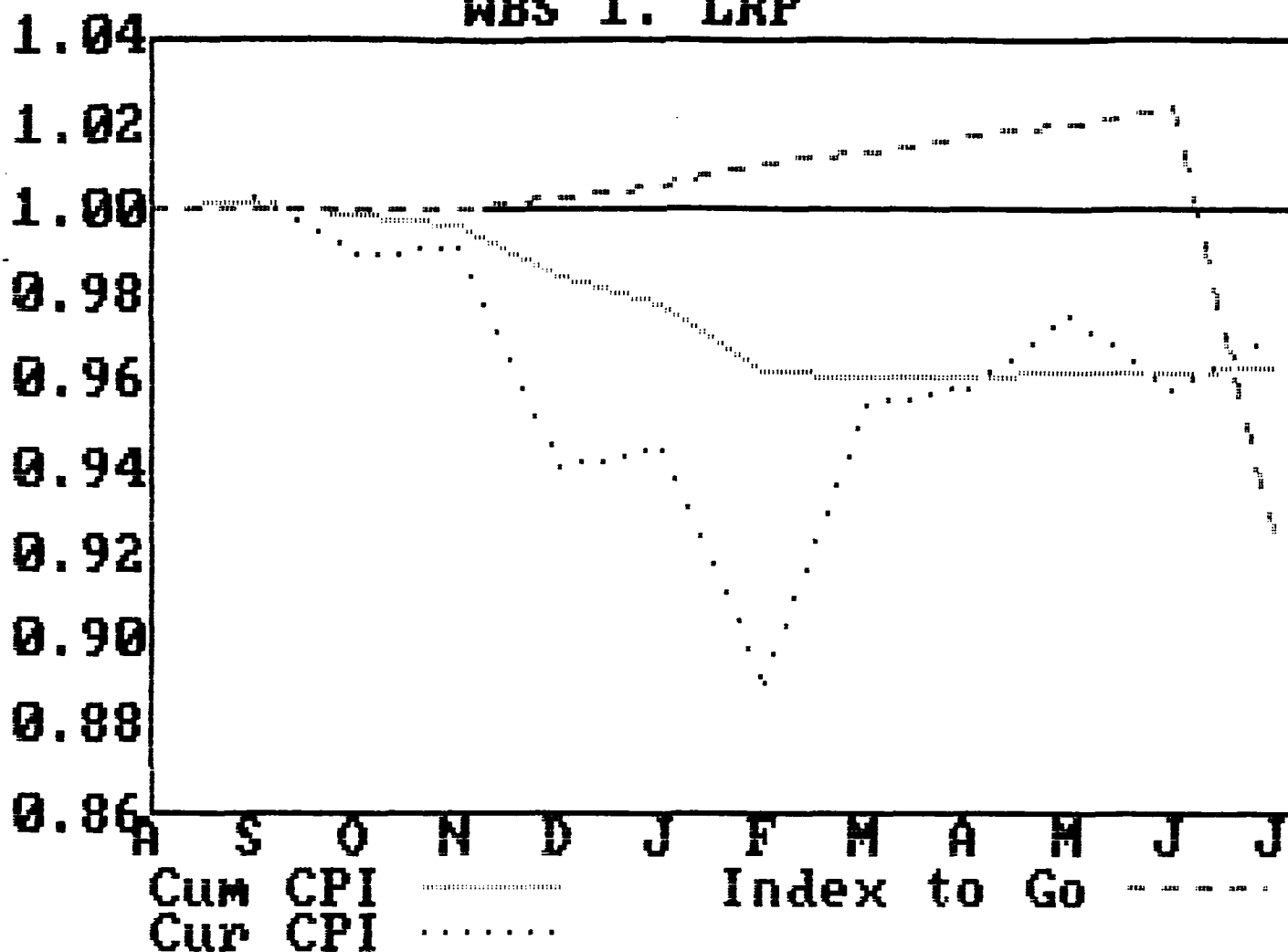
The trick is to watch for

1. Sudden changes in the direction of either of the lines,
2. Unfavorable trends (downward) in the cost variance line, or
3. Early unfavorable schedule variance trends.

## BUDGETED COST FOR WORK PERFORMED =====

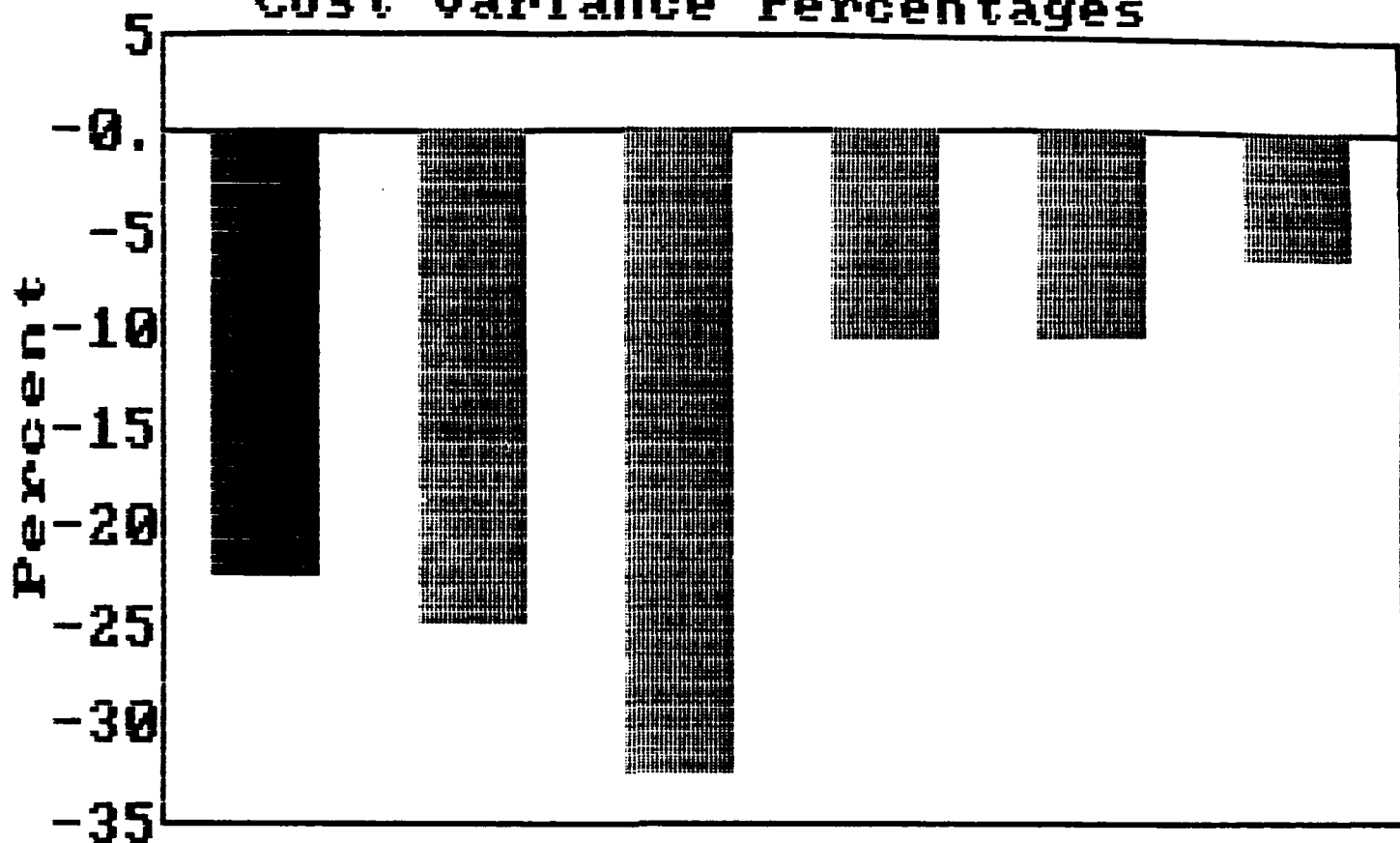
The heart of a performance measurement system is the ability to determine work accomplished. It is probably one of the most difficult aspects for most con-

# Cost Performance Indices WBS 1. LRP



WBS 1. LRP is a project that is being managed by the project manager. The project is currently in the planning phase. The project is expected to be completed by the end of the year. The project is currently on track. The project is currently on track. The project is currently on track.

## Key Elements Cost Variance Percentages



Element 1.1.2 - Airframe Segment  
Cost Variance - \$-6400K

### 1 Use Space Bar and RETURN to Select

Status of Element 1.1.2 - Airframe Segment

This element represents 13.32 percent of the total contract.

#### \*\* COST \*\*

Monthly actuals are running at \$3510K. This effort has an unfavorable cost variance of 23 percent. For what it's worth, overall performance is holding relatively steady.

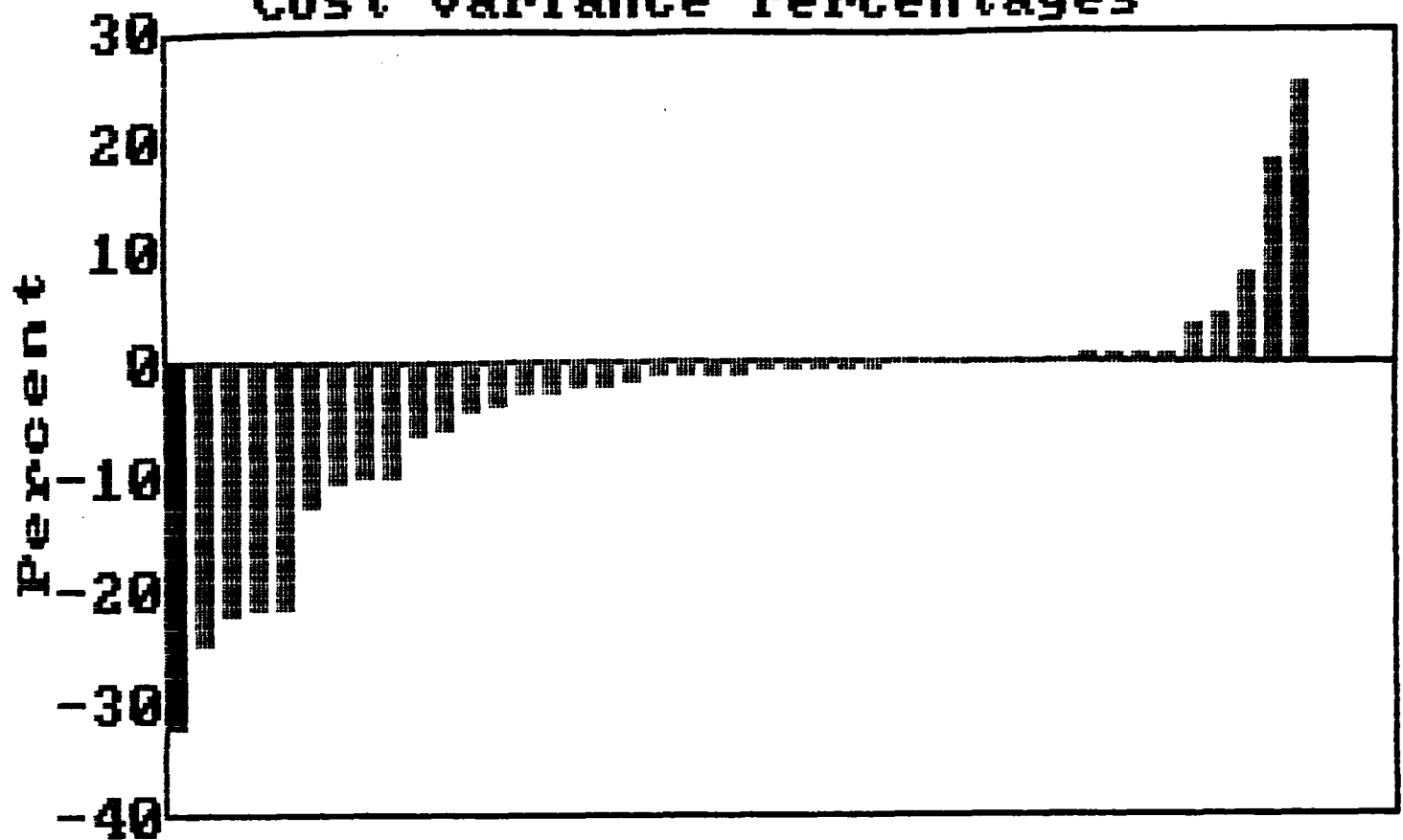
#### \*\* SCHEDULE \*\*

The contractor says this effort is about 51 percent complete. Work in process is behind schedule.

#### \*\* PROJECTED \*\*

The contractor's estimate at completion is overly optimistic based on performance to date.

# All Elements Cost Variance Percentages



Status of Element 1.1.2.2.5 - Elevons

This element represents 5.79 percent of the total contract.

**\*\* COST \*\***

Monthly actuals are running at \$2538K.  
There has been a dramatic decrease in the rate of expenditures recently. This effort has an unfavorable cost variance of 33 percent. Performance is not good! Infact, problems seem to be continuing.

**\*\* SCHEDULE \*\***

The contractor says this effort is about 81 percent complete. Work in process is behind schedule.

**\*\* PROJECTED \*\***

The contractor's estimate at completion is overly optimistic based on performance to date.

[Next\_Element]

Cum\_Performance

Overview

Explain

Quit

Status of Element 1.1.2.2.5 - Elevons

---

This element represents 5.79 percent of the total contract.

---

**\*\* COST \*\***

Monthly actuals are running at \$2538K.  
There has been a dramatic decrease in the  
rate of expenditures recently. This effort  
has an unfavorable cost variance of 33  
percent. Performance is not good! Infact,  
problems seem to be continuing.

**\*\* SCHEDULE \*\***

The contractor says this  
effort is about 81 percent  
complete. Work in process is  
behind schedule.

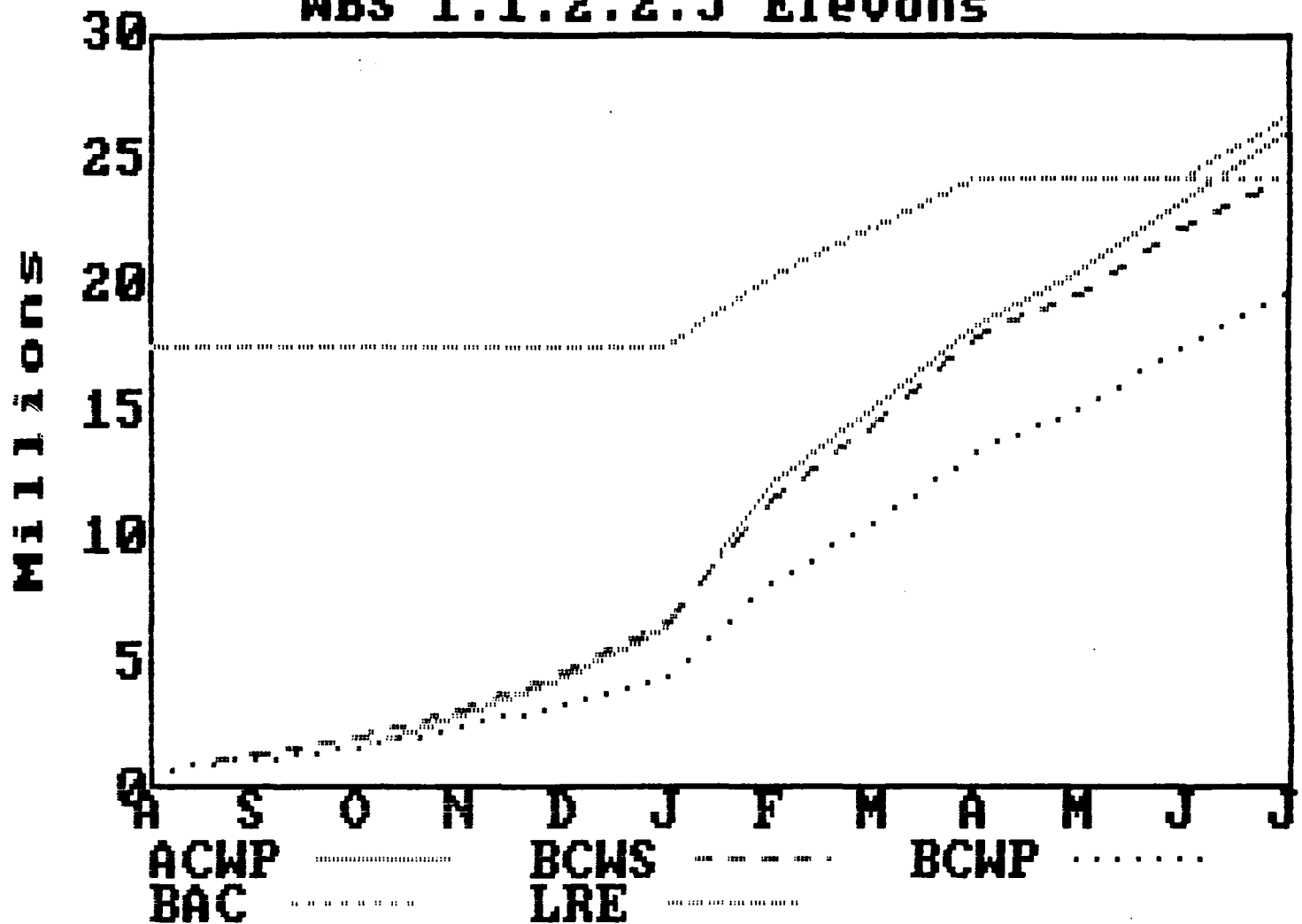
---

**\*\* PROJECTED \*\***

The contractor's estimate at completion is overly optimistic based on  
performance to date.

[Next\_Key\_Element]    Cum\_Performance    Overview    Explain    Quit

# Cumulative Performance WBS 1.1.2.2.5 Elevons



[Variance\_Trends]  
Zoom Next\_Element

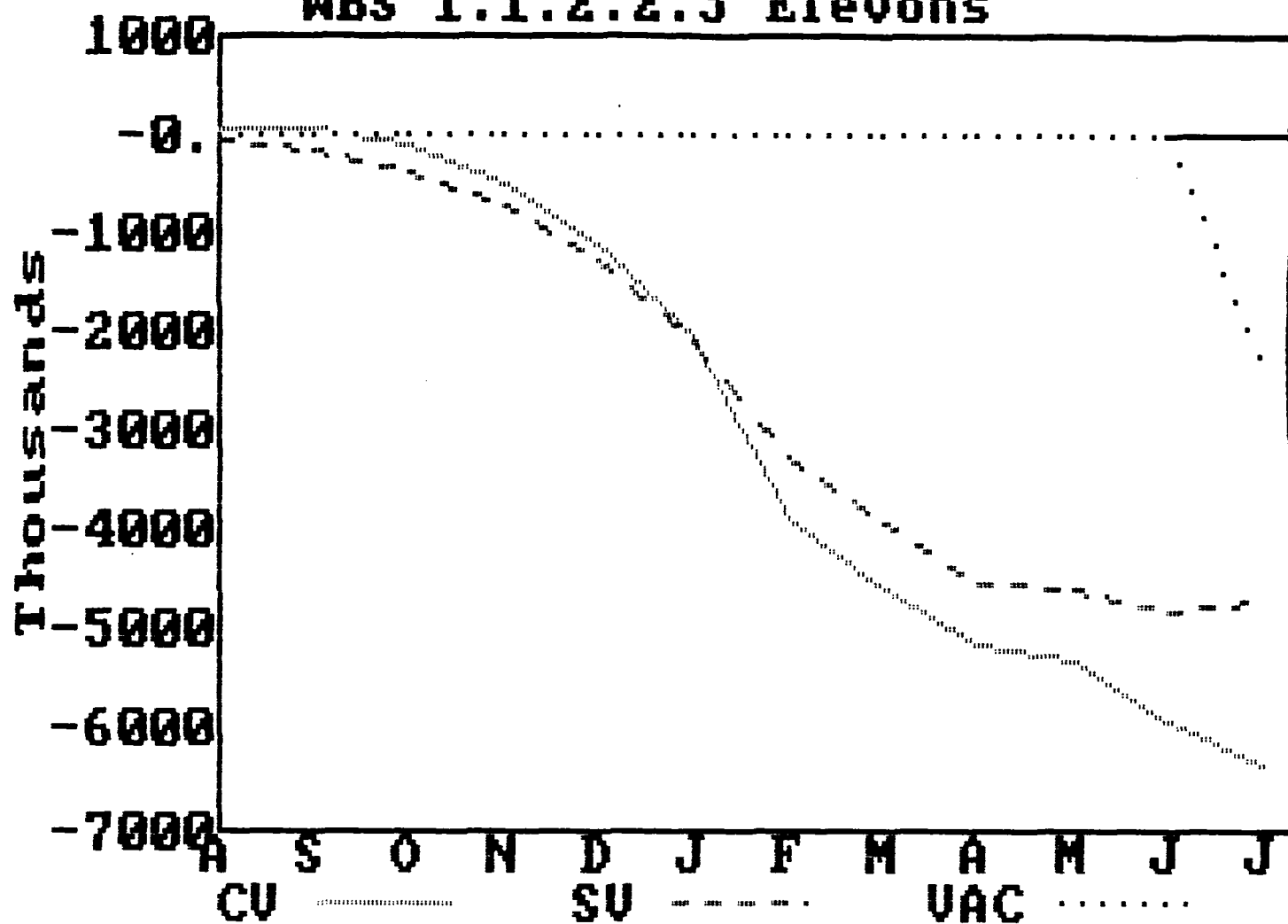
Status  
Overview

Explain  
Quit



# Variance Trends

## WBS 1.1.2.2.5 Elevons

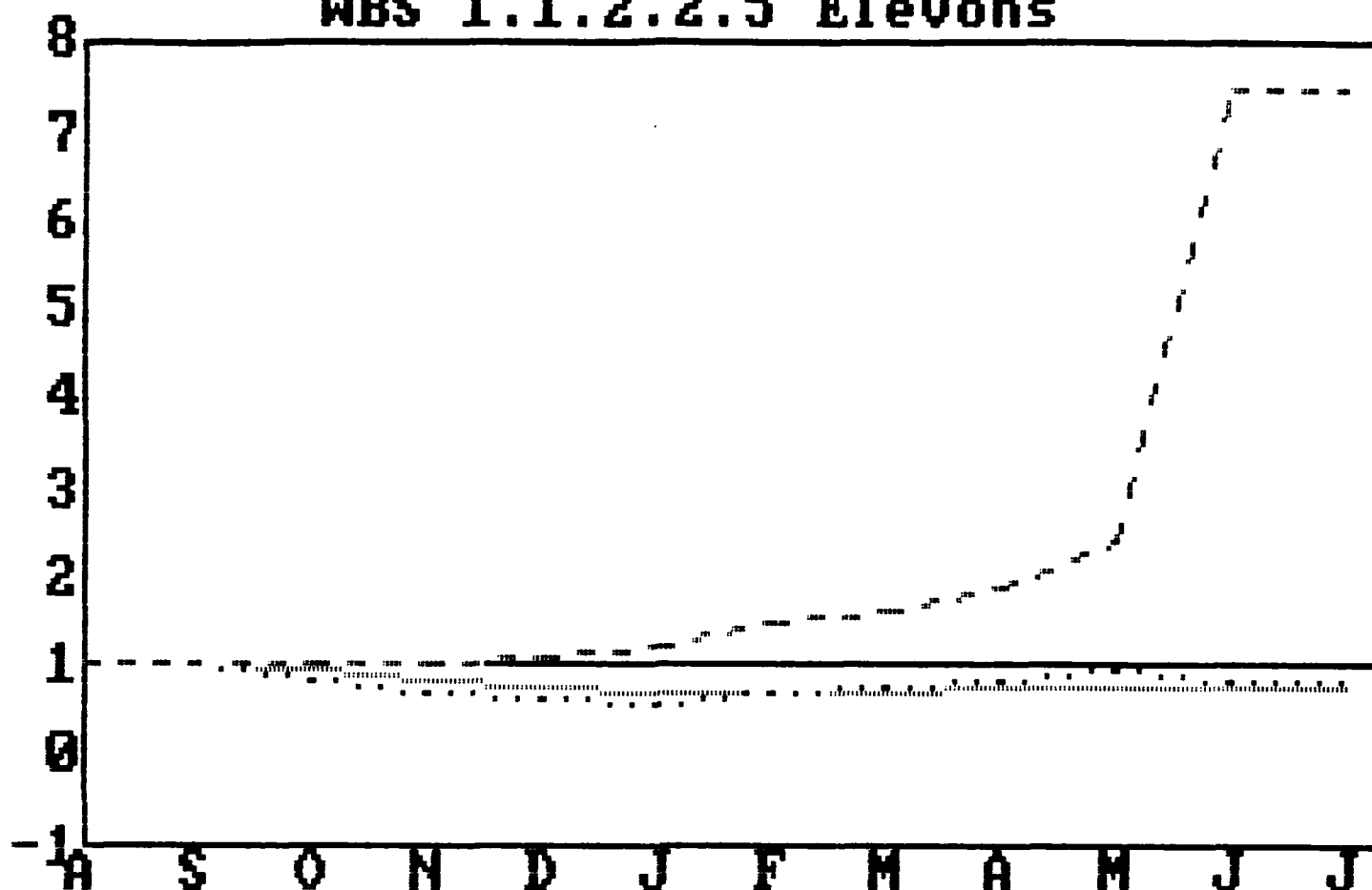


[Indices]  
Next\_Element

Status  
Overview

Explain  
Quit

# Cost Performance Indices WBS 1.1.2.2.5 Elevons



Cum CPI .....

Index to Go - - - -

Cur CPI .....

LEAC'SJ Status Explain  
Next\_Element Overview Quit

## INDICIES GRAPH

=====

The indices graph is a way of portraying cost performance that relates cumulative, current, and projected performance together.

The solid red line represents the cumulative CPI. This line shows the historical track of performance based on a "par" value. The line will normally flattened out at a relatively stable performance level.

The dotted blue line represents the current CPI. This is the most recent period performance, so there is a tendency for it to fluctuate quite regularly. The important thing to note, is whether current performance is below cumulative performance.

The dash yellow line represents the contractor's projected performance. It should be reasonably close to the past performance to be credible. If it is not, the contractor's EAC is probably wrong.

[RETURN]

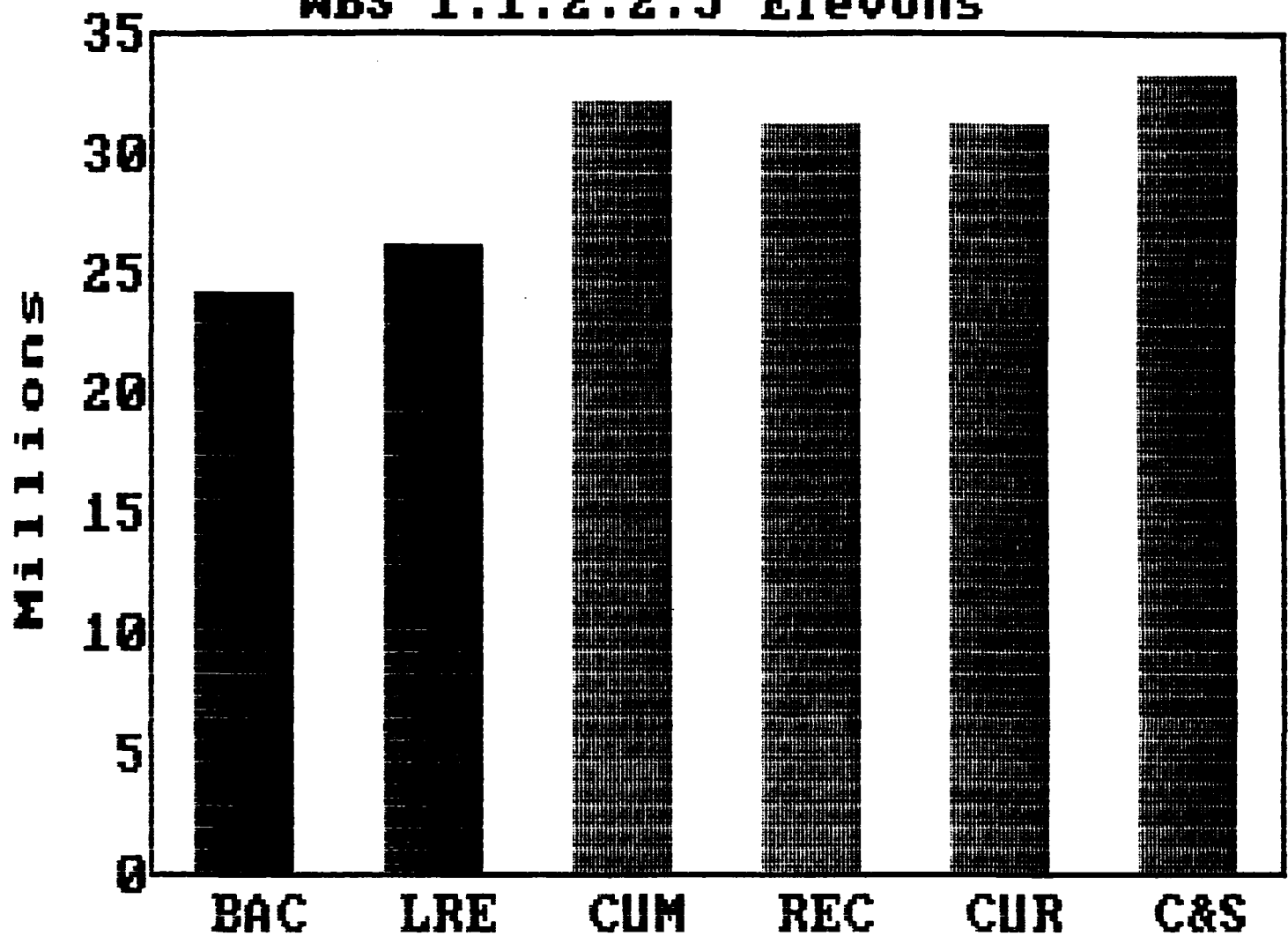
PREVIOUS\_SCREEN

HELP

CPI

TCPI

# Projected Completion Status WBS 1.1.2.2.5 Elevons



[Next\_Element] Status Explain Quit

## AT COMPLETION PROJECTIONS

=====

This graphic displays two contractor provided pieces of information and four CAPPs developed pieces of information. The contractor data are the BAC and the LRE, and the CAPPs data are the four EAC values on the right side of the graph.

This display provides you an immediate comparison of the budget for an element with the contractor's latest revised estimate for that element with four independently developed estimates at completion based on performance data. Hopefully, all six values are about equal. If not, then the last five should be. Where there are major discrepancies between the contractor LRE and the four EAC's, and explanation is in order.

[RETURN]	PREVIOUS_SCREEN	HELP
Techniques	BAC      LRE	

### TECHNIQUES

=====

There are many ways to project future performance, none of which have been proven exactly correct, yet some techniques seem to have almost a cultist following. CAPPs make no attempt to recommend a single approach, in fact, four different techniques are included.

- CUM - Based on cumulative cost performance. This is the "standard" EAC technique.
- REC - Based on recent cost history. Recent defined as the last three months. This method removes most of the fluctuation typical in the CUR method.
- CUR - Based on current cost performance. Extrapolates the latest performance trends over the remaining work.
- C&S - Based on a combination of the cumulative cost and schedule performance to date. Adding schedule assessment is a nice touch. It makes this method very popular in some circles.

[RETURN]	PREVIOUS_SCREEN	HELP
LRE	Definitions	

=====

The contractor's latest revised estimate at completion consists of the actual cost to date plus the latest estimate of cost for the remaining work. The estimate should be developed by those closely associated with the work who are well informed regarding work performance and problems, future resource costs, and future requirements.

The contractor should prepare the estimate in a consistent manner from period to period with appropriate consideration given to such factors as performance to date, known and anticipated problems, work-arounds, economic escalation, and anticipated business volume.

The estimate should be reviewed monthly and revised as required to provide the best possible estimate of final cost.

[RETURN]  
definitions

PREVIOUS\_SCREEN

HELP

## DEFINITIONS

=====

The following elements are used to generate a variety of information perspectives useful for monitoring contract status and for determining areas requiring corrective action.

BCWS: Budgeted Cost for  
Work Scheduled

BCWP: Budgeted Cost for  
Work Performed

ACWP: Actual Cost of  
Work Performed

Time-phased allocation of  
goal oriented resources  
based on scheduled incre-  
ments of work.

Time-phased allocation of  
goal oriented resources  
associated with completed  
increments of work.

Actual resources  
consumed to accom-  
plish completed in-  
crements of work.

BAC: Budget at Completion

LRE (or EAC): Latest Revised  
Estimate at Completion

Pre-established goal or objective  
expressed as a budget for the accom-  
plishment of a specific increment  
of work.

Current estimate of all resources  
required to accomplish a specified  
increment of work.

[RETURN]

PREVIOUS\_SCREEN

HELP

BCWS

BCWP

ACWP

BAC

LRE

## BUDGETED COST FOR WORK SCHEDULED

=====

This data element is developed during the planning stages of an effort. It is created from the natural accumulation of resources (labor, material, etc.) which are associated with scheduled increments of work -- normally milestones or small tasks designed for this purpose.

Resource values used for BCWS are constrained by the pre-established objectives identified for the particular segment of work being planned. This means that there is a significant difference between BCWS and what is commonly called a spend plan -- which has no such constraint. In fact, BCWS is often referred to as a "work plan" to distinguish it from a "spend plan". Take note, because it is absolutely imperative to recognize this distinction to effectively interpret the performance information used in this module.

The summation of BCWS for all of the increments of work for all of the planned time periods exactly equals the BAC. Never any more and never any less!!

BCWS is the PLANNED VALUE for the PLANNED WORK

[RETURN]

PREVIOUS\_SCREEN

HELP

BCWP

ACWP

BAC

LRE

1. Sudden changes in the direction of either of the lines,
2. Unfavorable trends (downward) in the cost variance line, or
3. Early unfavorable schedule variance trends.

#### BUDGETED COST FOR WORK PERFORMED =====

The heart of a performance measurement system is the ability to determine work accomplished. It is probably one of the most difficult aspects for most contractors, yet it is probably one of the most useful if properly determined. Accurately reported, work accomplishment provides a common link between schedule and cost status. It overcomes that persistent problem of assuming that because actual costs match planned expenditures everything is okay.

BCWP is the term that is used for work accomplished, but it is also commonly known as earned value because the "value" associated with a particular task is "earned" when the task is completed. The terminology is unimportant; what is important is that the BCWP be as accurate and as timely a measure as possible of the completion status of a particular effort. If a task is fifty percent complete, for example, then BCWP should be fifty percent of the total budget (value) for that task.

This isn't a trite concept, and many contractors argue that BCWP is not worth its cost. The fact is, that BCWP does not need to be expensive; and it certainly provides useful information available nowhere else!

BCWP is the PLANNED VALUE for the COMPLETED WORK

[RETURN]	PREVIOUS_SCREEN	HELP	
ACWP	BAC	LRE	BCWS

#### ACTUAL COST OF WORK PERFORMED =====

This element represents those direct and indirect costs identified specifically to a particular contractual effort. Although they need not be exactly the same, they should reconcile with the contractor's incurred-cost ledgers which are regularly audited by the Government. The ACWP must relate to the accomplishment of contract work (BCWP) and, to be usable, must be reported in the same time period.

This element rarely give anyone a problem understanding, but it is a real killer when it becomes twice as large as it was intended.

ACWP is the ACTUAL COST for the COMPLETED WORK

[RETURN]	PREVIOUS_SCREEN	HELP	
BAC	LRE	BCWS	BCWP

#### BUDGET AT COMPLETION =====

The BAC is the total budget (value) associated with a particular element of



#### BUDGET AT COMPLETION

=====

The BAC is the total budget (value) associated with a particular element of the contract. The sum of all such budgets plus any undistributed budgets and any remaining management reserve should equal the negotiated contract cost plus the estimated cost for authorized, undefinitized work. If this relationship does not exist, the data does not provide true "contract" status.

This does not mean that the BAC is cast in concrete. These budgets change during the life of a contract to reflect contract changes, internal replanning, and applications of management reserve.

[RETURN]                      PREVIOUS\_SCREEN                      HELP  
definitions                      LRE

#### LATEST REVISED ESTIMATE AT COMPLETION

=====

The contractor's latest revised estimate at completion consists of the actual cost to date plus the latest estimate of cost for the remaining work. The estimate should be developed by those closely associated with the work who are well informed regarding work performance and problems, future resource costs, and future requirements.

The contractor should prepare the estimate in a consistent manner from period to period with appropriate consideration given to such factors as performance to date, known and anticipated problems, work-arounds, economic escalation, and anticipated business volume.

The estimate should be reviewed monthly and revised as required to provide the best possible estimate of final cost.

[RETURN]                      PREVIOUS\_SCREEN                      HELP  
definitions

## OVERVIEW

Contract: Test Data Base

Data as of: JUL84

There are:

- 12 Level 2 WBS Elements
- 7 Level 3 WBS Elements
- 2 Level 4 WBS Elements
- 9 Level 5 WBS Elements

There are also 12 Functional Elements

The contract began in AUG83 and is currently projected to finish in JUN86. This means that the contract is about 32 percent complete, based on time. Performance data indicates that the contract is about 40 percent complete. The contract is projected to overrun.

Use the space bar to select an option from  
the menu at the bottom of the screen  
Then press RETURN.

[Contract\_Status]   Key\_Elements   All\_Elements   Update   Explain   Quit

**END**

**FILMED**

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**1-86**

**DTIC**